

## What is 709/6 Waikumete Road, Glen Eden Worth to You?

### Method of Sale:

A **DEADLINE SALE** has been chosen by our vendors as their method of choice. I know for buyers that choosing a method without a price can pose challenges, similar to price by negotiation these methods allow the current market to determine the final sale price. To help you with deciding what **709/6 Waikumete Road** is worth to you, we have included recent sales from the area.

### Our Property Owner:

The owners have chosen a deadline sale process to sell their home so that ALL buyers (conditional and unconditional) are able to present an offer. Please note, our vendors ultimate goal is to sell unconditionally. This means that unconditional offers regardless of the level, will be seriously considered so if you are able to satisfy your conditions prior to the deadline, you will stand the best chance of owning this home.

### Feedback:

The Owners are genuinely motivated to sell their property and move on to the next stage in their property journey. Your feedback in what YOU would pay for their property is valuable as it will help them to determine what their property is worth. A property is worth what someone will pay for it.

### Determining Value:

Deciding what you would pay to make this home yours is largely subjective and doesn't lead to a right or wrong answer. It is determined by a number of factors and will change for each person viewing it. Things such as finance, first impressions, value for money, personal circumstances, other properties you have seen, lost out on or made offers on will all help you to determine the price you would be willing to pay to own this home.

### **YOUR HOMEWORK - HOW TO USE THIS GUIDE:**

We have selected the following properties because they have characteristics that match the property being sold (please note the date of the sale). This could be location, style, floor area, number of bedrooms, views, age, land size. We would expect this property to be somewhere within the vicinity of the sales range these properties offer. Look at each of the photos and google the properties we have suggested and compare them with the property we are selling. This will help you decide whether **YOU SEE** value below, above or at that level. The market will always dictate the final price, but we trust this document helps you to work out whether your budget will fit?

We are very happy to keep in touch with you once a property has sold with the sale price or to chat to you about recent sales in the area if you would like more information. Obviously, as each buyer is different, and each property is different so often value is more determined by what the property is worth to a specific buyer.

# Recent Sales

**RayWhite**

Subject property: 709/6 Waikumete Road, Glen Eden, Auckland

Prepared on: 11 April 2024

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## 11/10 Crown Lynn Place, New Lynn, Auckland

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Last Sold \$450,000 - 19 Mar 24  
Capital Value \$500,000 - 01 Jun 21  
Land Value \$170,000 - 01 Jun 21  
Improvements \$330,000  
Land Use Apartment

Land Area  
Floor Area 63 m<sup>2</sup>  
Roof Steel/G-Iron  
Walls Mixed Material  
Building Age 2000-2009

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## 14A/30 Westward Ho, Glen Eden, Auckland

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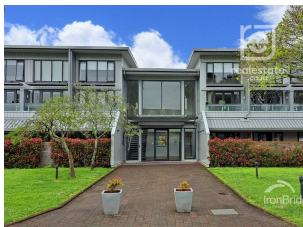
Last Sold \$430,000 - 10 Nov 23  
Capital Value \$400,000 - 01 Jun 21  
Land Value \$125,000 - 01 Jun 21  
Improvements \$275,000  
Land Use Residential

Land Area  
Floor Area 36 m<sup>2</sup>  
Roof Steel/G-Iron  
Walls Wood (incl Weatherboard)  
Building Age 2000-2009

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## 26A/30 Westward Ho, Glen Eden, Auckland

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Last Sold \$425,000 - 21 Dec 23  
Capital Value \$450,000 - 01 Jun 21  
Land Value \$150,000 - 01 Jun 21  
Improvements \$300,000  
Land Use Apartment

Land Area  
Floor Area 55 m<sup>2</sup>  
Roof Steel/G-Iron  
Walls Wood (incl Weatherboard)  
Building Age 2000-2009

# Recent Sales

**RayWhite**

**Subject property:** 709/6 Waikumete Road, Glen Eden, Auckland

**Prepared on:** 11 April 2024

The Real Estate Agents Act requires any recommendation to be supported by an analysis of sold properties that are deemed comparable. These sold comparable properties have been selected based on their geographical proximity, similarity of their attributes and time of sale.

<b>Sale Price</b>	\$360,000 to \$682,500	<b>Median</b>	\$440,000	<b>Mean</b>	\$501,000	For the property at the median, the sale price was 3.5% below CV.
<b>C.V</b>	\$370,000 to \$710,000	<b>Median</b>	\$475,000	<b>Mean</b>	\$521,250	

## 803/6 Waikumete Road, Glen Eden, Auckland

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<b>Last Sold</b>	\$682,500 - 24 Jan 24
<b>Capital Value</b>	\$710,000 - 01 Jun 21
<b>Land Value</b>	\$250,000 - 01 Jun 21
<b>Improvements</b>	\$460,000
<b>Land Use</b>	Apartment

<b>Land Area</b>	
<b>Floor Area</b>	68 m <sup>2</sup>
<b>Roof</b>	Steel/G-Iron
<b>Walls</b>	Concrete
<b>Building Age</b>	2020-2029

## 2/3366 Great North Road, Glen Eden, Auckland

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<b>Last Sold</b>	\$648,000 - 04 Apr 24
<b>Capital Value</b>	\$700,000 - 01 Jun 21
<b>Land Value</b>	\$520,000 - 01 Jun 21
<b>Improvements</b>	\$180,000
<b>Land Use</b>	Residence

<b>Land Area</b>	
<b>Floor Area</b>	90 m <sup>2</sup>
<b>Roof</b>	Tile Profile
<b>Walls</b>	Mixed Material
<b>Building Age</b>	1970-1979

## 1/11 Alston Avenue, Kelston, Auckland

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<b>Last Sold</b>	\$625,000 - 22 Feb 24
<b>Capital Value</b>	\$640,000 - 01 Jun 21
<b>Land Value</b>	\$360,000 - 01 Jun 21
<b>Improvements</b>	\$280,000
<b>Land Use</b>	Residence

<b>Land Area</b>	
<b>Floor Area</b>	60 m <sup>2</sup>
<b>Roof</b>	Tile Profile
<b>Walls</b>	Brick
<b>Building Age</b>	1970-1979

## 11A/30 Westward Ho, Glen Eden, Auckland

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<b>Last Sold</b>	\$387,500 - 19 Feb 24
<b>Capital Value</b>	\$400,000 - 01 Jun 21
<b>Land Value</b>	\$125,000 - 01 Jun 21
<b>Improvements</b>	\$275,000
<b>Land Use</b>	Apartment

<b>Land Area</b>	
<b>Floor Area</b>	48 m <sup>2</sup>
<b>Roof</b>	Steel/G-Iron
<b>Walls</b>	Wood (incl Weatherboard)
<b>Building Age</b>	2000-2009