

#### What is 109 Wood Bay Road, Titirangi Worth to You?

#### Method of Sale:

A **DEADLINE SALE** has been chosen by our vendors as their method ofchoice. I know for buyers that choosing a method without a price can pose challenges, similar to price by negotiation these methods allow the current market todetermine the final sale price. To help you with deciding what **109 Wood Bay Road** is worth to you, we have included recent sales from the area.

#### Our Property Owner:

The Owner is genuinely motivated to sell their property and move on to the next stage in their property journey. Your feedback of what YOU would pay for their property is valuable, as it will help them to determine what their property is worth. Aproperty is worth what someone will pay for it.

### Determining Value:

Deciding what you would pay to make this home yours is largely subjective and doesn't lead to a right or wrong answer. It is determined by a number of factors andwill change for each person viewing it. Things such as finance, first impressions, value for money, personal circumstances, other properties you have seen, lost out on or made offers on will all help you to determine the price you would be willing to pay to own this home.

#### YOUR HOMEWORK - HOW TO USE THIS GUIDE:

We have selected the following properties because they have characteristics that match the property being sold (please note the date of the sale). This could be location, style, floor area, number of bedrooms, views, age, land size. We would expect this property to be somewhere within the vicinity of the sales range these properties offer. Look at each of the photos and google the properties we have suggested and compare them with the property we are selling. This will help you decide whether **YOU SEE** value below, above or at that level. The market will always dictate the final price, but we trust this document helps you to work out whether your budget will fit?

We are very happy to keep in touch with you once a property has sold with the sale price or to chat to you about recent sales in the area if you would like more information. Obviously, as eachbuyer is different, and each property is different so often value is more determined by what the property is worth to a specific buyer.

# Comparable Sales

RayWhite.

Prepared for:

Subject property: 109 Wood Bay Road, Titirangi, Auckland

Prepared on: 18 January 2022

The Real Estate Agents Act requires any recommendation to be supported by an analysis of sold properties that are deemed comparable. These sold comparable properties have been selected based on their geographical proximity, similarity of their attributes and time of sale.

 Sale Price
 \$666,000 to \$1,305,000
 Median
 \$881,500
 Mean
 \$954,875
 The median percentage difference of sale price over CV was +50.2%.

 C.V
 \$495,000 to \$845,000
 Median
 \$597,500
 Mean
 \$609,375
 sale price over CV was +50.2%.

## 1/4 Kaurilands Road, Titirangi, Auckland

2 ₩ 1 ↔ 1 ₩



 Last Sold
 \$900,000 - 15 Aug 21
 Land Area

 Capital Value
 \$540,000 - 01 Jul 17
 Floor Area
 80 m²

 Land Value
 \$370,000 - 01 Jul 17
 Roof
 Steel/G-Iron

 Improvements
 \$170,000
 Walls
 Wood (incl Weatherboard)

Land Use Residential Building Age 1920-1929

### 2/9 De Val Drive, Titirangi, Auckland

1 ==



 Last Sold
 \$855,000 - 19 Oct 21
 Land Area

 Capital Value
 \$540,000 - 01 Jul 17
 Floor Area
 71 m²

 Land Value
 \$425,000 - 01 Jul 17
 Roof
 Tile Profile

 Improvements
 \$115,000
 Walls
 Wood (incl.)

Improvements\$115,000WallsWood (incl Weatherboard)Land UseResidentialBuilding Age1970-1979

## 33 Tainui Road, Titirangi, Auckland



 Last Sold
 \$863,000 - 03 Sep 21
 Land Area
 1,217 m²

 Capital Value
 \$595,000 - 01 Jul 17
 Floor Area
 60 m²

 Land Value
 \$320,000 - 01 Jul 17
 Roof
 Tile Profile

Improvements\$275,000WallsWood (incl Weatherboard)

Land Use Residence Building Age 1990-1999

#### 47 Meadowvale Rise, Titirangi, Auckland

3 ➡ 1 → 2 ➡



Last Sold Land Area \$830,000 - 10 Aug 21 Capital Value \$600,000 - 01 Jul 17 Floor Area  $80 \, \text{m}^2$ Roof Land Value \$360,000 - 01 Jul 17 Steel/G-Iron Improvements \$240,000 Walls Fibre Cement Land Use Residence **Building Age** 1990-1999

# Comparable Sales

RayWhite.

Prepared for:

Subject property: 109 Wood Bay Road, Titirangi, Auckland

Prepared on: 18 January 2022

### 11 Rimutaka Place, Titirangi, Auckland

2 = 1 → 1 =



Land Area 835 m<sup>2</sup> Last Sold \$1.305.000 - 16 Oct 21 Capital Value \$610,000 - 01 Jul 17 Floor Area  $70 \text{ m}^2$ Roof Land Value \$320,000 - 01 Jul 17 Steel/G-Iron Improvements \$290.000 Walls Wood (incl Weatherboard)

Residential 1950-1959 Land Use Building Age

## 47 Arapito Road, Titirangi, Auckland

3 ➡ 1 → 1 ➡



 $1,341 \, m^2$ Last Sold Land Area \$1,210,000 - 09 Nov 21 80 m<sup>2</sup> \$845,000 - 01 Jul 17 Floor Area Capital Value Land Value \$540,000 - 01 Jul 17 Roof Steel/G-Iron

Walls Improvements \$305.000 Wood (incl Weatherboard)

Land Use Residence **Building Age** 1990-1999

## 49 Wood Bay Road, Titirangi, Auckland

 $2 \implies 1 \rightarrow$ 



Last Sold \$1.010.000 - 31 Jan 21 Floor Area  $70 \, \text{m}^2$ Roof Capital Value \$650,000 - 01 Jul 17 Steel/G-Iron Land Value \$350,000 - 01 Jul 17 Walls Fibre Cement Improvements \$300,000 **Building Age** Prior to 1920 - exact age Land Use Residential

unknown

### 85A Stottholm Road, Titirangi, Auckland

Land Area

845 m<sup>2</sup>

2 = 1 → 1 =



Last Sold \$666.000 - 10 Mar 21 Land Area Floor Area Capital Value \$495.000 - 01 Jul 17 60 m<sup>2</sup> Land Value \$408,500 - 01 Jul 17 Roof Tile Profile Walls Improvements \$86,500 Mixed Material Land Use Residence Building Age 1970-1979